

Managed Services

Drive ROI and Speed to Market with Less Risk

What types of Managed Services do you offer?

We specialize in custom outsourced solutions including:

-  **Supplier Enablement and Activation**
 - Dedicated outbound sales team engages suppliers in the value of accepting card and ACH payments
 - Ability to support special interchange rates
 - Successful track record supporting nearly a half-million calls
-  **Small Business Lending**
 - Over 100 agents trained to qualify, originate and service small business loans
 - Fund over \$2.3 billion annually
-  **Merchant Acquisition**
 - Outbound campaigns to increase POS acceptance
 - Inbound referral portal and management
-  **Rate Analysis and Optimization**
 - Analyze current payment processes to increase savings and efficiency
 - Provide ROI of implementing commercial card solutions

What can we accomplish together as partners?

By partnering with Priority, you can accomplish your goals without the investment outlay required to support an in-house operation. We deliver speed to market, operational scale, technology and superior customer service to grow a business line or turn an underperforming one around.

Give an example of your small business lending expertise

Lenders across the US were overwhelmed with the volume of demand for the Paycheck Protection Program by small businesses. On behalf of one of our engaged Managed Services partners, our team stepped in to support over 10,000 online applications in a 5-week period. We can also work with business owners on documentation to qualify for converting these PPP loans into grants.

Who are you working with?

Mastercard and AMEX have partnered with us for more than a decade to support a wide range of Managed Services programs. And, we partner with a diverse group of industry-leading organizations in key channels, such as:



When is the right time to engage Managed Services?

Our Managed Services team supports profitability at every step in the product or service life cycle: from piloting to scaling up, and seasonal peaks and surges. You focus on your core business, while we manage the processes, technology and professionally trained call center teams to implement and execute it, on your behalf.

How do you remove barriers to card acceptance?

Processing more than \$51 billion in transactions annually, we have the scale and expertise to deliver faster payments at the best possible interchange rates.

By partnering with card issuers and networks to implement custom rate solutions, we increase acceptance and enable more suppliers and merchants to accept payments the way their customers want to pay.

How do you support security compliance?

Priority maintains a fully redundant payments cloud that is PCI compliant, SOC I and II audited and HIPAA certified by Coalfire for all 32 audit criteria.